



the SAN JUAN
PRESERVATION
TRUST



KURT THORSON

Land & Legacy

SPRING 2011

WWW.SJPT.ORG



DEAN DOUGHERTY

INTRODUCING OUR VOLUNTEER OF THE YEAR: KEITH JONES

Our heartfelt congratulations are extended to Keith Jones who has received our Volunteer of the Year award. Keith, a resident of Orcas Island since 1992, has had a long history of volunteer service to the San Juan Preservation Trust. Since our founding in 1979 - long before he and his wife Ann made their home here - Keith has helped with biological surveys on our conservation easements. More recently, Keith has served as the Land Steward for the lovely Hogback Preserve on Orcas, and has been sustainably harvesting native wildflower seeds from his own garden for us to share as gifts to our volunteers. We're glad to have Keith as a partner, and thank him for his commitment to our mission. In his quiet and understated way, Keith has shown his enthusiasm for our work through his deep appreciation for the beauty and bounty of our islands.

CHARTING A NEW COURSE

Lessons From Turtleback Shaping Our Future

IT HAS BEEN FIVE YEARS SINCE WE CONCLUDED OUR \$18.5 MILLION CAMPAIGN to protect Turtleback Mountain on Orcas Island. All of the stars aligned for us in 2006: a beloved property on a well-populated island, generous donors, an energized community, and a strong economy. While many of us will remember the Turtleback campaign among our most rewarding life experiences, we knew at the time that it would be difficult – if not impossible – to replicate that approach every time an important island property is under threat.

So we re-tooled. The first thing we did was to refine our conservation plan, which serves as our guide for prioritizing properties and choosing our projects. We then researched innovations in conservation finance, challenged our approach to land stewardship, confirmed our strategic direction and engaged in a national accreditation process that has put our policies and procedures to the test.

For a glimpse into the future of the San Juan Preservation Trust, you need to look no further than the results of this past year. The three projects described in this newsletter (on Vendovi, Blakely and Stuart islands), along with our recent conveyance of a saltwater beach parcel to Moran State Park (on Orcas), were identified as top priorities in our conservation plan and transacted during challenging economic times. Credit these successes to innovative financial tools, the determination of our board of trustees, staff, volunteers and advisors, and – as always – the remarkable generosity of islanders like you. As we move forward, we are resolved to remain focused on our priorities, mix patience with opportunism, and implement new approaches to conservation finance and stewardship. We will also continue to make the most of the resources that you provide to us: **In the past year alone, we leveraged every membership dollar we received from you into \$15 worth of permanently conserved land.**

The Campaign to Save Turtleback Mountain was indeed a turning point for the Preservation Trust. But as we reflect on the 5-year anniversary of that remarkable effort, it is interesting to consider that Turtleback's true value may have been in effecting a new and more replicable approach to conserving island land. If this past year is any indication – and we think it is – it appears that we are on the right track. As a partner in our progress, we hope that you will agree.

The Preservation Trust has permanently protected more than 260 properties, 34 miles of shoreline and 14,000 acres on 20 islands, including land now managed as public parks, nature preserves, wildlife habitat, and working farms and forests.



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ABBREVIATED STATEMENTS OF FINANCIAL POSITION

As of December 31 (in thousands)

	2010	2009
ASSETS		
Cash	\$321	\$204
Pledges & other receivables	126	129
Investments	6,556	6,404
Conservation land	20,739	13,028
Other	92	40
TOTAL ASSETS	27,834	19,805
LIABILITIES		
	3,355	21
NET ASSETS	24,479	19,784
TOTAL LIABILITIES & NET ASSETS	\$27,834	\$19,805

ABBREVIATED SUMMARY OF ACTIVITIES

For the Years Ended December 31 (in thousands)

	2010	2009
SUPPORT AND REVENUE		
General contributions, grants, fees, & other	568	468
Bequests (for unrestricted purposes)	19	358
Gifts of land	1,150	786
Investment income		
Interest and dividend income	169	155
Net realized gains (losses) on investments	89	(252)
Restricted contributions for land acquisition, stewardship, endowment and other	3,127	862
	5,122	2,377
Net unrealized gains (losses) on investments	392	1,133
TOTAL SUPPORT AND REVENUE	5,514	3,510
EXPENSES AND ACQUISITIONS		
Conservation programs	466	544
Administration and fundraising	264	229
TOTAL EXPENSES	730	773
Conservation easement acquisitions	90	1,294
TOTAL EXPENSES AND ACQUISITIONS	820	2,067
NET RESULT	\$4,694	\$1,443

These abbreviated financial statements are derived from the fully annotated financial statements submitted to the board of trustees. The financial statements for 2009 were audited by Sanders & Sanders, CPA, in whose opinion they "present fairly, in all material respects, the financial position of the San Juan Preservation Trust as of December 31, 2009." The financial statements for 2010 will be audited later this year.

Please join us for
THE SAN JUAN PRESERVATION TRUST'S
32ND ANNUAL MEETING
Featuring Mary Pope Hutson,
Executive Vice President of the Land Trust Alliance

SATURDAY, MAY 14, 2011

11:45 AM - 1:45 PM

San Juan Island Yacht Club

273 Front Street, Friday Harbor

The Yacht Club is located just above the Port of Friday Harbor Marina,
a five-minute walk from the San Juan Island ferry landing.

MEETING AGENDA:

- I. Welcome at 11:45 am
- II. Lunch at 12:00 noon
- III. SJPT Conservation Successes
- IV. Mary Pope Hutson (a national perspective on land conservation)
- V. Adjournment at 1:45 pm
- VI. Field Trip: "The Butterflies of San Juan Island"; co-led by naturalists Susan Vernon and Thor Hanson.
Departs from the Yacht Club at 2:00 pm, returns by 5:00 pm.

Note: the meeting, lunch, and field trip have been scheduled to accommodate ferry travel to and from all islands.
Field trip transportation to/from yacht club will be provided.

Please RSVP to Laurie Naylor at 468-3202 or email Laurie at laurien@sjpt.org to reserve your lunch at \$15 per person.
Please indicate if you wish to attend the field trip, which is free of charge. Or, you may fill out the form below and mail your reservation request and payment to Box 327, Lopez Island, WA 98261.

32ND ANNUAL MEETING of THE SAN JUAN PRESERVATION TRUST

Saturday, May 14, 2011 from 11:45 am - 1:45 pm
at the San Juan Island Yacht Club, Friday Harbor

Please reserve _____ seat(s) for the Annual Meeting

____ Enclosed is \$15 per person to cover luncheon costs.

Please reserve _____ lunch(es) for the Annual Meeting

____ I would like a vegetarian lunch

Please reserve _____ place(s) for the Field Trip

Guest name(s): _____

RESERVATION DEADLINE: MONDAY, MAY 9, 2011

MEMBERSHIP INVITED TO VOTE FOR BOARD OF TRUSTEES

The San Juan Preservation Trust is governed by a volunteer board of trustees representing islands throughout the archipelago. Each year our members have the opportunity to vote for new or incumbent trustees. This year's nominating committee members (Carolyn Haugen, Margie Carper, Lori Stokes, Doug Tidwell and Judy Meyer) are pleased to submit the following slate of candidates. Profile of new candidate is included here; profiles of incumbent candidates are available at www.sjpt.org/about/people.

2011 CANDIDATE PROFILE

PETER WAYS (HENRY ISLAND)

Peter came to the Northwest in 1953 as an intern at Harborview Hospital and evolved into a health and wellness doctor with a passion for improving educational process in medical schools and post-doc training. He has held many positions of high responsibility in academic medicine, and gained a reputation for successfully bonding academia with physicians in private practice. He bought his Henry Island property in 1958, and has since been active in island land use issues. In 2003 he served on the steering committee for the Preservation Trust's successful \$950,000 capital campaign to protect the Henry Island isthmus.

2011 TRUSTEE CANDIDATES

Margie Carper (At-Large)*	Steve McKeon (Orcas)*
Keith Gerrard (Shaw)*	Mary Riveland (Orcas)*
Charles Givens (Lopez)*	Peter Ways (Henry)
Carolyn Haugen (San Juan)*	

*incumbent candidates

2011 TRUSTEE MAIL-IN BALLOT

(Each adult member of SJPT is entitled to a vote.)

VOTER #1

____ All candidates

____ Withhold vote for: _____

Signature: _____

VOTER #2

____ All candidates

____ Withhold vote for: _____

Signature: _____

Please detach and mail this form by Monday, May 9, 2011
to the San Juan Preservation Trust, Box 327, Lopez, WA 98261.
The slate will be confirmed at the Annual Meeting on May 14th.



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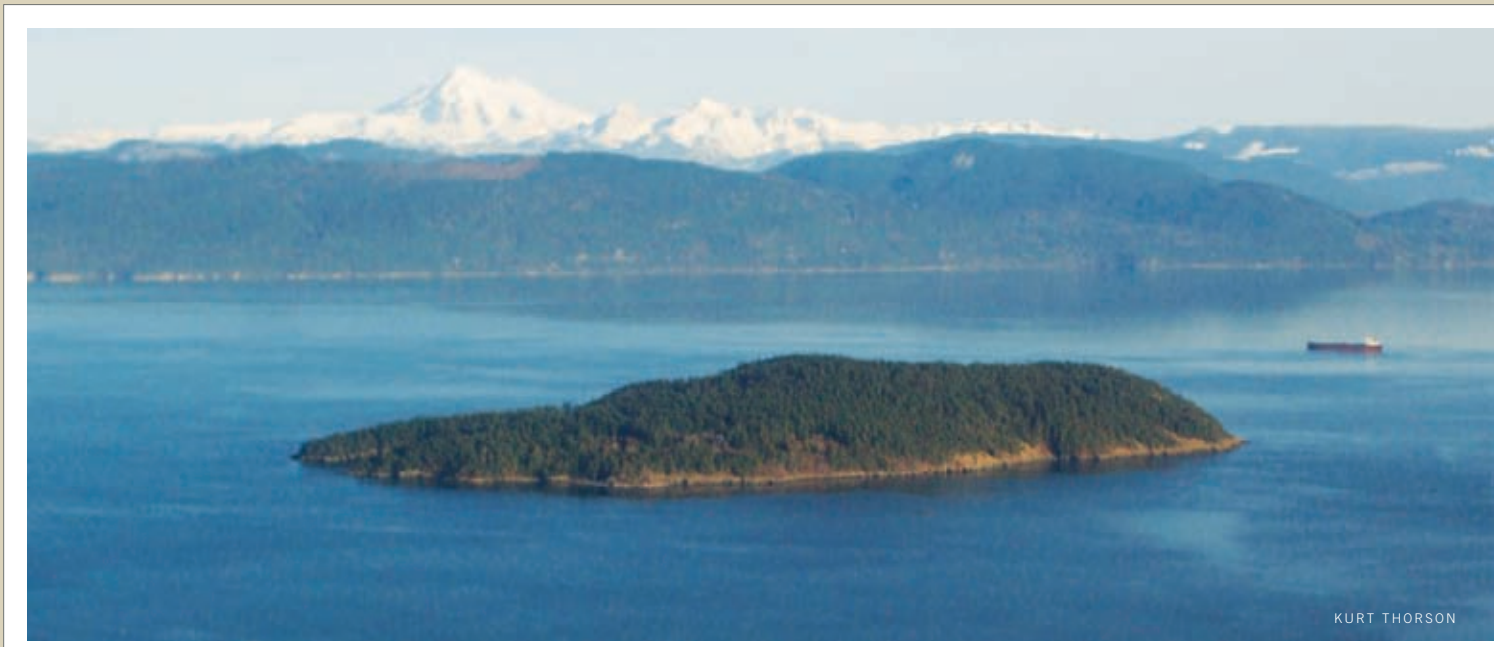
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PRESERVATION TRUST ACQUIRES VENDОВI ISLAND

The San Juan Preservation Trust has purchased Vendovi Island, the third largest island under single private ownership in the entire San Juan archipelago. With a purchase price of \$6.4 million, this is the second largest acquisition in the Preservation Trust's history. Funding came from anonymous private benefactors, including \$3.0 million in donations and a \$3.4 million bridge loan.

"We approached every potential conservation partner we could think of, but the price and terms seemed impossible to all of them," said Tim Seifert, the Preservation Trust's executive director. "Just as we had concluded that Vendovi was going to be out of our reach, these extraordinary new friends stepped in to offer their help." The Preservation Trust is seeking donors to help pay off the bridge loan.

Vendovi had been listed for sale at \$14.5 million before the owners attracted national media attention by holding an auction to sell the island. The Preservation Trust submitted the highest bid at that auction (\$3.3 million), but the sellers exercised their right to refuse

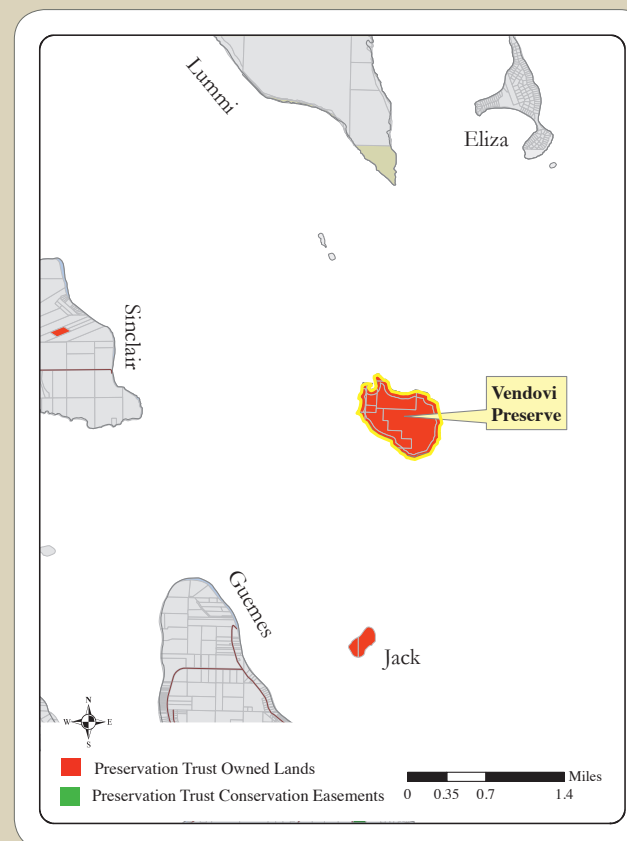


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to sell at that price. Subsequent negotiations led to the \$6.4 million purchase price, which was close to half of its 2009 appraised market value.

At 217 acres with 2.8 miles of shoreline and six beaches, Vendovi is undeveloped but for one home site. Public access

will likely be accommodated in the future once a natural inventory and management plan have been completed. Please visit www.sjpt.org for more information about Vendovi, including funding needs, future plans for the island, and upcoming dates for guided outings.



ACRES ADDED TO NEIGHBORHOOD CONSERVATION EFFORT ON STUART ISLAND

The San Juan Preservation Trust is pleased to announce that a key 83-acre parcel has been added to a network of conserved lands on Stuart Island's iconic Tiptop Hill. With a donation of a conservation easement on their property, the Gund family has added their names to a list of generous and visionary neighbors that are permanently conserving the dramatic topography of this remote island near the U.S. - Canadian border.

The Preservation Trust has been working with the Stuart Island community for several years to permanently protect Tiptop Hill and adjacent Reid Harbor. The Gund property, which spans the entire eastern flank of Tiptop, is blanketed with old growth forest and rare Garry oak savannah habitat. Visible from vantage points throughout the San Juan Islands and Canadian Gulf Islands, Tiptop is also adjacent to Stuart Island State Park in Reid Harbor, a popular recreational destination for boaters.

"It has been our intention to conserve this property

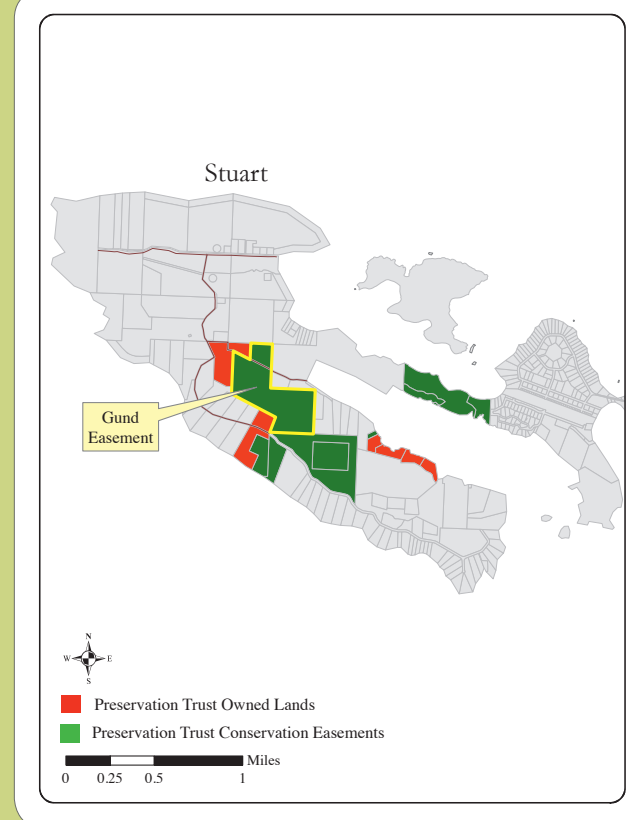


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from the moment we purchased it," said George Gund. "We are thrilled to know that it will remain in its natural state forever."

The Preservation Trust has assembled this network of conserved lands over many years through donations of land,

conservation easements and money from the Stuart Island community. This new conservation easement on the Gund property permanently prohibits any future development, protects important wildlife habitat, and represents a key milestone in this ongoing neighborhood effort.



CROWLEY FAMILY ADDS TO BLAKELY ISLAND CONSERVATION NETWORK

Some things just take time. That was the case on Blakely Island when Lindy Springmeyer and Mike Kennedy contacted the San Juan Preservation Trust in 2004 seeking a conservation solution for their 80-acre Blakely Island property. Casting its shadow over Willow Island along the west coast of Blakely, this waterfront property is a familiar site along the Washington State ferry route between the Lopez and Anacortes terminals. With over half a mile of shoreline, Garry oak grasslands, patches of prickly pear cactus, and old growth forest (one of the few places left in the islands that has never been logged), this was clearly a jewel worthy of special attention.

Following months of negotiations, the project went dormant when we were unable to come to terms with Lindy and Mike. They reluctantly proceeded to put the property on the market.

Fast forward to the end of 2009, when Lindy and Mike's neighbors - Tom and Christine Crowley - approached us with an innovative cost-sharing idea. Working closely with the Crowleys, the Preservation

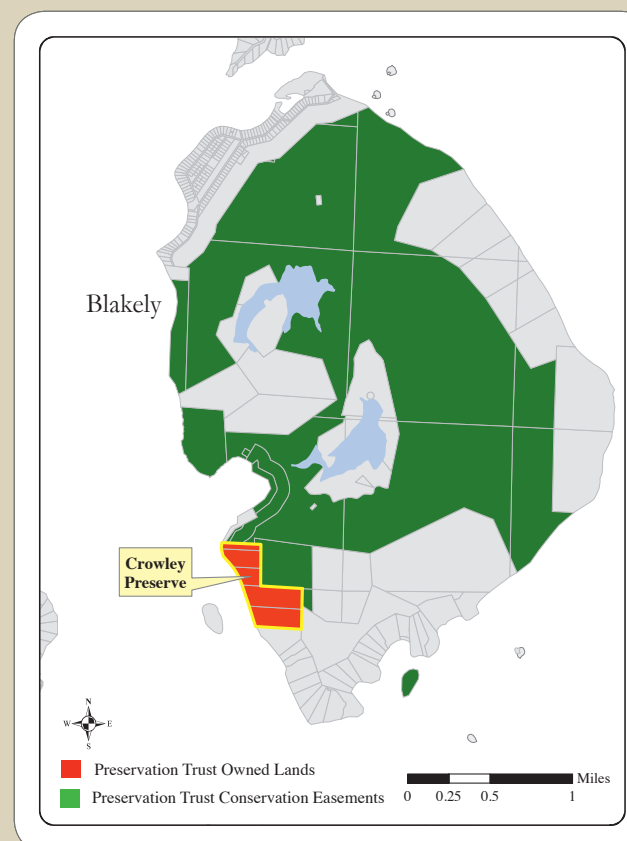


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Trust paid \$350,000 for the property - less than 25% of its appraised market value. The difference in value was donated to the project by the Crowley family.

This new "Crowley Preserve" will be maintained in its natural state in perpetuity. Including adjacent properties previously

conserved by the Crowley family, the Preservation Trust now stewards 2,330 acres of conservation land on Blakely Island, which represents over one-half of this 4,435-acre island (the 5th largest island in San Juan County).



PHILANTHROPY AT SJPT



EDIE ADAMS

THE PRESERVATION TRUST EXTENDS A WARM WELCOME TO BARBARA COURTNEY, our new Director of Philanthropy. Barbara comes to us after working as the Executive Director of the Orcas Center for 5 years. When not working, she enjoys hiking and appreciating the protected areas of Orcas, particularly Moran State Park and the Turtleback Preserve. She holds a Bachelor of Fine Arts from Southern Methodist University and a Masters in Not-for-Profit Leadership from Seattle University, both of which led her to a career spent entirely in the nonprofit sector, specifically in the arts and the environmental fields. She comes to the San Juan Preservation Trust with a love of these islands (she claims to "squeal in delight each spring when I see calypso orchids in plentitude at Obstruction Pass State Park"), which led her to an appreciation for and desire to help protect them. We are excited to have Barbara on staff and look forward to employing her considerable expertise, enthusiasm and community knowledge to elevate the pace and quality of our work.

WHAT IS YOUR PLAN?

Human beings are a gift-giving species, and most societies practice some sort of gift exchange that marks a life transformation or passage. A birth, wedding, anniversary, graduation and bar mitzvah all offer the opportunity to invest in the recipient at an important threshold in their life. Death, too, is a time of giving, though in this instance it is the giver who is transformed, who divests of herself and makes her final investments.

More than half of Americans die without a will, leaving their final investments up to the courts. What is your plan?

If you would like information about providing for the San Juan Preservation Trust in your will, please contact Barbara Courtney, Director of Philanthropy, at barbara@sjpt.org or 360-378-2461.



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Box 327
Lopez Island, WA 98261
360.468.3202
www.sjpt.org

SAVE THE DATES:

Join us for these SJPT membership events!

SATURDAY MAY 14, 2011
32nd Annual Meeting (Friday Harbor)

SATURDAY JULY 30, 2011
4th Annual "Summer Social" (Orcas Island)

*See other side for complete listing of 2011
outings & events.*

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2011 EVENTS CALENDAR

APRIL 16 (SAT): LOPEZ ISLAND
"Wandering the Wildflowers"

MAY 14 (SAT): SAN JUAN ISLAND
32nd Annual Meeting
Followed by "The Butterflies of San Juan
Island" outing

JUNE 11 (SAT): VENDОВI ISLAND
"Venturing to Vendovi"
(boat departs from Anacortes)

JUNE 29 (WED): LOPEZ ISLAND
"Birds & Habitat: Making the Connection"
(in cooperation with Lopez Family
Resource Center)

JULY 9 (SAT): VENDОВI ISLAND
"Venturing to Vendovi"
(boat departs from San Juan, Lopez & Orcas)

JULY 30 (SAT): ORCAS ISLAND
4th Annual "Summer Social"

SEPTEMBER 10 (SAT): SAN JUAN ISLAND
"Bluebird Project Picnic and Celebration"

WE INVITE YOU TO RECONNECT WITH THE WILD SPACES
AND SPECTACULAR LANDSCAPES OF OUR ISLANDS.



SJPT ARCHIVES

Join us for one (or all) of our spring and summer outings, or celebrate land conservation with friends and supporters of the Preservation Trust at our membership events. Please visit our website at www.sjpt.org/calendar for detailed descriptions of our outings and event registration information, or contact Laurie Naylor at 468-3202 or laurien@sjpt.org for more information.